# Landowner Behaviour in the Upper Thames and Grand River Watersheds

A Study of Factors Which May Explain the Conservation Behaviour Farmers

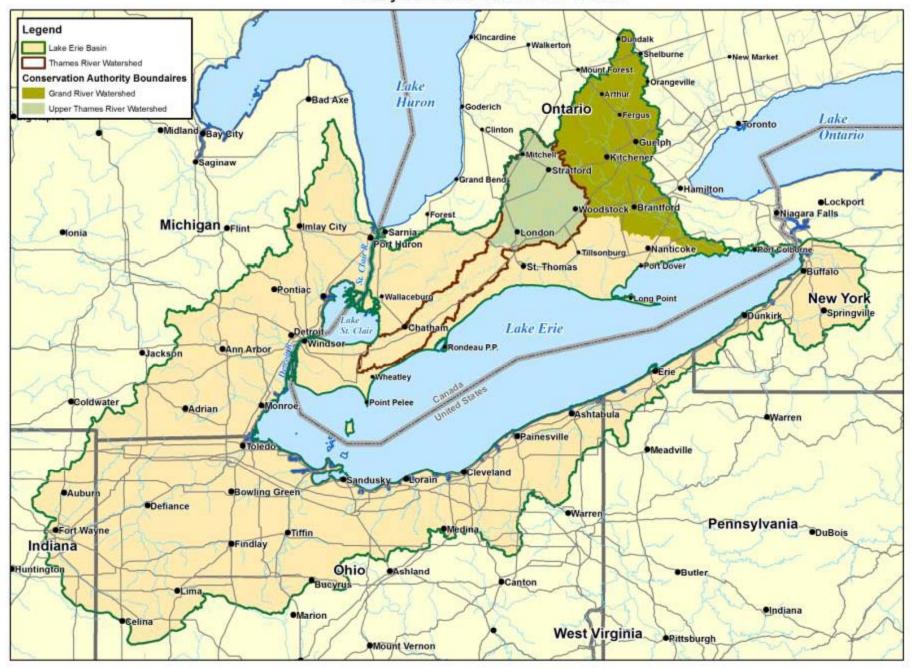


A.D. Latornell Conference Jeff Brick, Upper Thames River CA

# Outline

- Study Area
- > Trends in Agriculture
- Research Question
- Survey Implementation
- Descriptive Statistics
- Study Findings
- Implications and Next Steps

#### Study Area in Lake Erie Basin



# Study Area



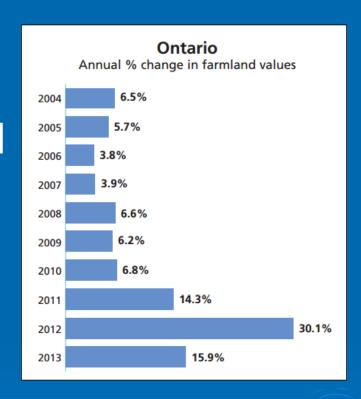
# Upper Thames Watershed

- Area =  $3,421 \text{ km}^2$
- Population = 516,000
- Agriculture = 75% of land area
- Grand River Watershed
  - Area =  $6,800 \text{ km}^2$
  - Population = 925,000
  - Agriculture = 70% of land area

November 19, 2014

# Agriculture Trends

- Commodity prices are generally up since 2008
- Land prices have increased significantly in recent years
- Farm consolidations seem to be on the rise
- Pressure on woodlands, removal of windbreaks etc.)
- Great Lakes water quality (Lake Erie)





https://www.fcc-fac.ca/fcc/about-fcc/corporate-profile/reports/farmland-values/farmland-values-report-2013.pdf

# Research Design

Age **Property Size** Household Income **Education Level** Length of Ownership Reliance on Income from Agriculture Debt Level

Conservation Ethic

Index

Are there factors that explain why some farmers convert conservation lands to agricultural production while some farmers establish conservation lands on their property?

Net Change in Conservation Lands Since 2006

# **Survey Logistics**

- Survey methodology was set by the Research Team (UNB, Simon Fraser and U of T)
- Overall project funding came from Social Sciences and Humanities Research Council
- Questions added to allow me to pursue my research interest
- UTRCA and GRCA coordinated local implementation
- > 18 % response rate
- > 3,227 usable surveys (n = 3,227)

November 19, 2014

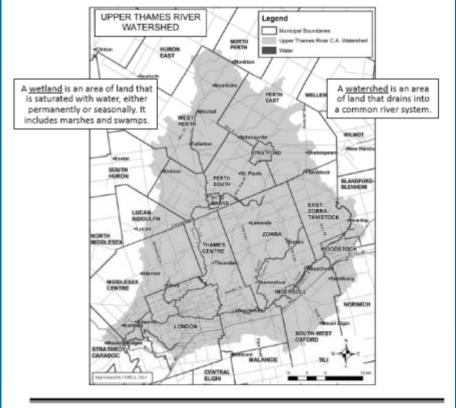
# Survey Details

- Survey finalized in March and mailed in late April, 2013
- Survey sent to every rural route address touching on the Upper Thames watershed and approximately 80 % of rural route addresses in the Grand Watershed





#### Survey of Landowner Views on Wetland Enhancement and Restoration in & near the Upper Thames River Watershed



When you have completed this survey, please place it in the postage-paid envelope provided in your survey package and drop it off in the mail. Thank you!

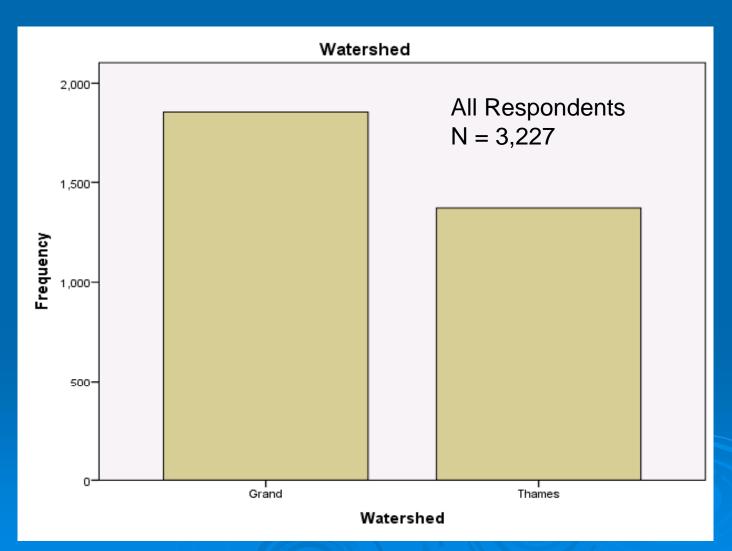
Which county do you live in? Please check one box only.   Huron County								
Oxford County	1.	Which county do you live in? Please check <u>one</u> box only.						
Elgin County		☐ Huron County	☐ Middles	ex County				
2. What is the total area of land that you own inside and outside the Upper Thames R watershed (if needed, consult the map on the back of the cover letter)?  Please indicate the number of acres in the spaces provided.  Inside: Acres  Outside: Acres  3. When did you first obtain land in the region? Please check one box only.  Before 1970			_	,				
watershed (if needed, consult the map on the back of the cover letter)?  Please indicate the number of acres in the spaces provided.  Inside: Acres Outside: Acres  Outside: Acres  3. When did you first obtain land in the region? Please check one box only.  Before 1970		☐ Elgin County	Other (F	Please specif	y):			
Outside: Acres  3. When did you first obtain land in the region? Please check one box only.    Before 1970   1981-1990   2001-2006   Not Applicable   1970-1980   1991-2000   2007-2013  4. What is the primary use of the land you own? Please check one box only.    Agriculture   Residence   Forestry   Other:  5. If you generated income from your land over the past 5 years, is it from any of the following? Please check all boxes that apply.    Farming   Leasing land for recreation   Not applicable   Forestry   Leasing land for farming or forestry   Other:    Leasing land for hunting   Development/sale of your land  6. What will likely happen to your land after you retire? Please check one box only.    Sell   Give to land trust   Have not started planning for retirement	2.	watershed (if needed	d, consult the	e máp on the	e back o	f the cover lett	he Upper Thames Riv er)?	
3. When did you first obtain land in the region? Please check one box only.  Before 1970		Inside:	Acres					
Before 1970       □ 1981-1990       □ 2001-2006       □ Not Applicable         □ 1970-1980       □ 1991-2000       □ 2007-2013         4. What is the primary use of the land you own? Please check one box only.         □ Agriculture       □ Residence         □ Forestry       □ Other:         5. If you generated income from your land over the past 5 years, is it from any of the following? Please check all boxes that apply.         □ Farming       □ Leasing land for recreation       □ Not applicable         □ Forestry       □ Leasing land for farming or forestry       □ Other:         □ Leasing land for hunting       □ Development/sale of your land         6. What will likely happen to your land after you retire? Please check one box only.         □ Sell       □ Give to land trust       □ Have not started planning for retirement		Outside:	Acres					
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Forestry	4.	What is the primary	use of the la	nd you own	? Please	check <u>one</u> box	only.	
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☐ Sell ☐ Give to land trust ☐ Have not started planning for retirement		Leasing land for hi	unting LD	evelopment	/sale of	your land		
	б.	What will likely happen to your land after you retire? Please check one box only.						
Give to family Don't know Other:		□ Sell □	Give to land	trust 🗆 H	lave not	started plannir	ng for retirement	
		☐ Give to family ☐	Don't know		Other:			

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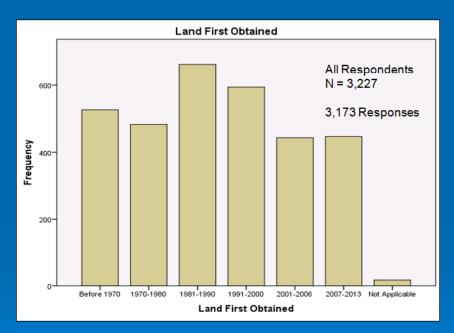
## Focus on Farmers

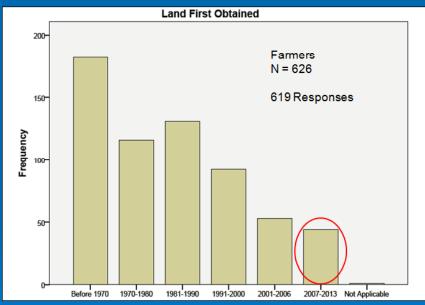
- > "Farmers" are respondents that:
  - Own 100 acres or more of land AND
  - Report that 50 % or more of their income comes from farm receipts
- Of the 3,227 survey respondents, 626 met the "farmer" definition

# Some Descriptive Statistics

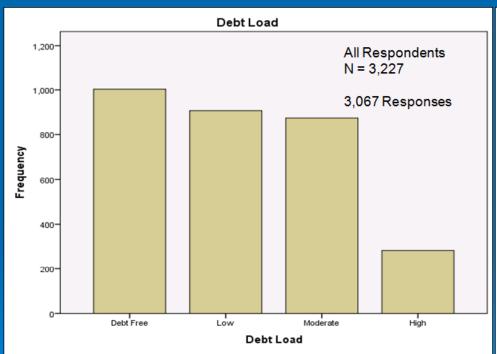


# Land First Obtained





# **Debt Load**



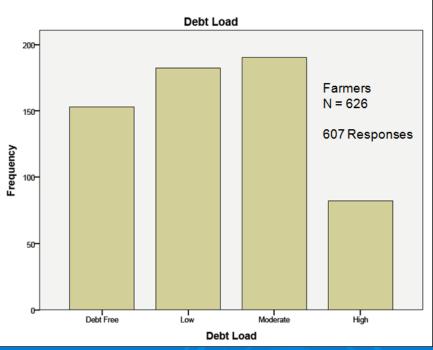
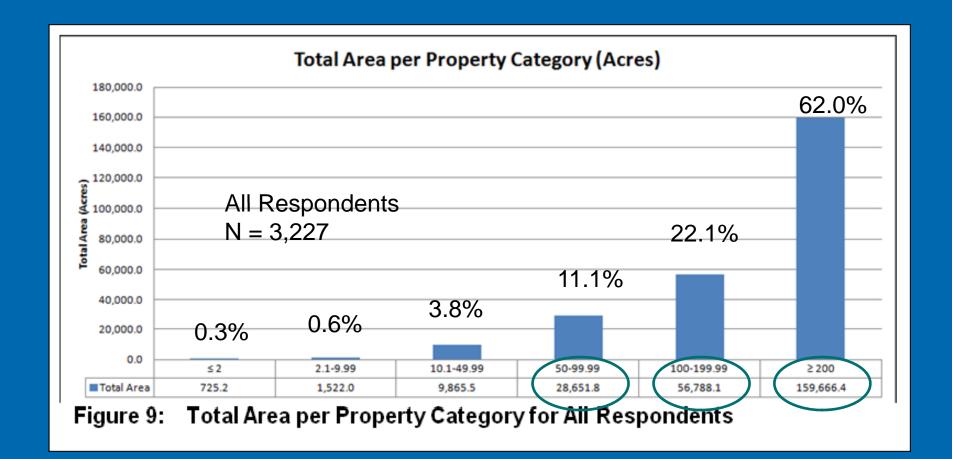




Figure 8: Total Number of Owners by Property Size for All Respondents

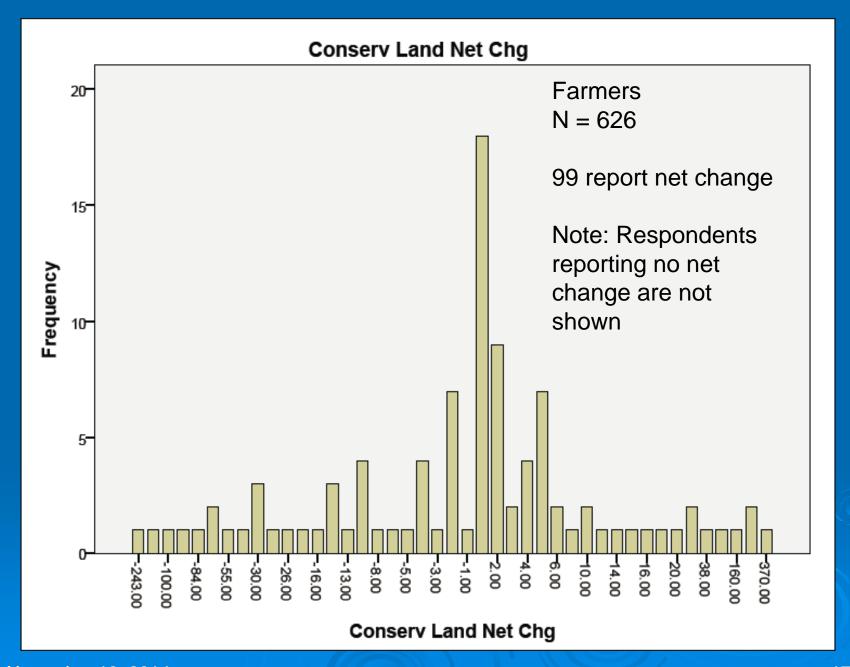
- Land represented by all survey respondents from the Grand survey represents 9.6 % of the Grand Watershed
- The total area of land represented by all survey respondents from the Upper Thames survey represents
   17.5 % of the land area of the Upper Thames watershed.



A relatively low number of people own a large area of the land represented in the survey

## Behaviour vs. Attitudes

- Conservation <u>behaviour</u> measured by the addition or removal of "conservation lands" from 2006 to survey implementation (April 2013)
- Conservation <u>attitude</u> determined based on a Conservation Ethic Index constructed from answers to various questions in the survey



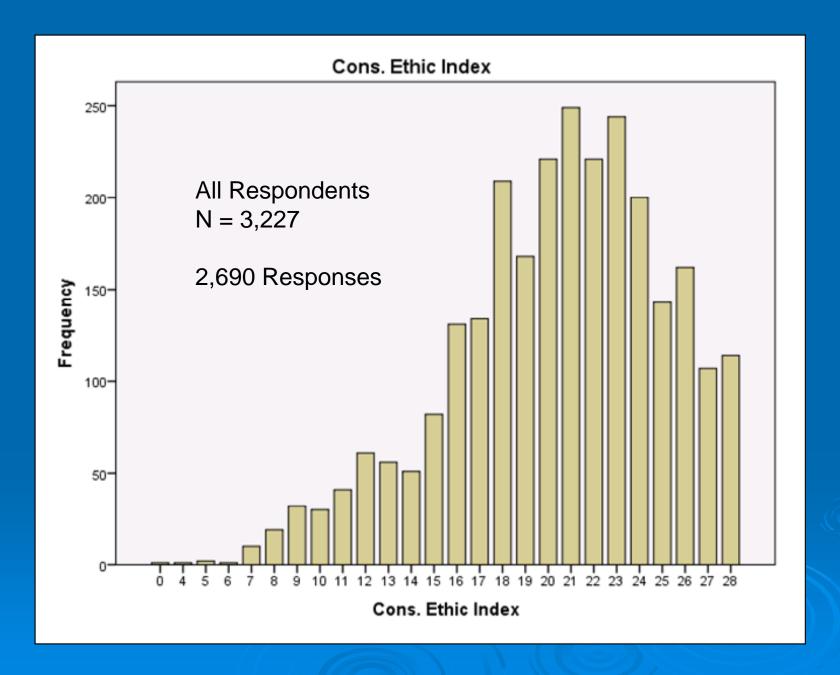
#### Section 2: Your Land Management

10. How many acres of your land are currently left untilled or dedicated to other land cover types, and how have these areas changed since 2006?

Please indicate your answers using the spaces provided below. For any specific land cover type that does not apply to your situation, please leave the associated space blank.

	# -f	Change since 2006			
Land cover type	# of acres now	Increase	Decrease		
	HOW	(acres)	(acres)		
Land left untilled					
Fence line					
Wind break					
Trees					
Shrub land meadow					
Ditch					
Wet area / Wetland					
Other conservation measure:					

Table 8: Information Used to Construct Conservation Ethic Index									
		Value Applied							
Q#	Content of Question								
	R	esponse	1	2	3	4	5		
7	People own land for many different reas How important are each of the following to you?								
<b>7-</b> <sup>5</sup>	For recreation (hunting, fishing, walking	etc.)	4	3	2	1	0		
<b>7-</b> <sup>7</sup>	For the sake of our future generations		4	3	2	1	0		
7-8	To preserve ecosystems		8	6	4	2	0		
13	As a landowner, I have the responsibilit								
13- <sup>1</sup>	Be a good steward of my land and to maintain it in good condition for future generations			3	2	1	0		
13- <sup>2</sup>	Leave the land in a better condition than when I acquired it			3	2	1	0		
13- <sup>3</sup>	Take into account the values of society at large when making decisions about my land			3	2	1	0		
Respo	onses for Question 7	Responses for Question 13							
1.	Very Important	1. S	Strongly agree						
2.	'			agree					
3.		I							
4.	•			Disagree					
5.	Un-important	5. S	Strongly Disagree						

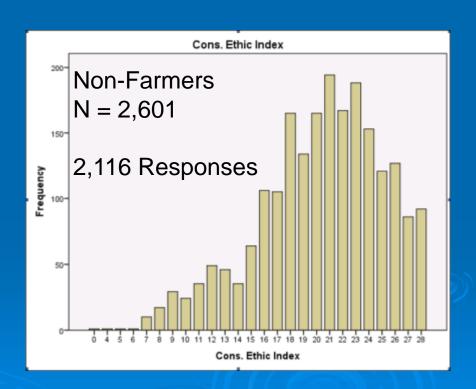


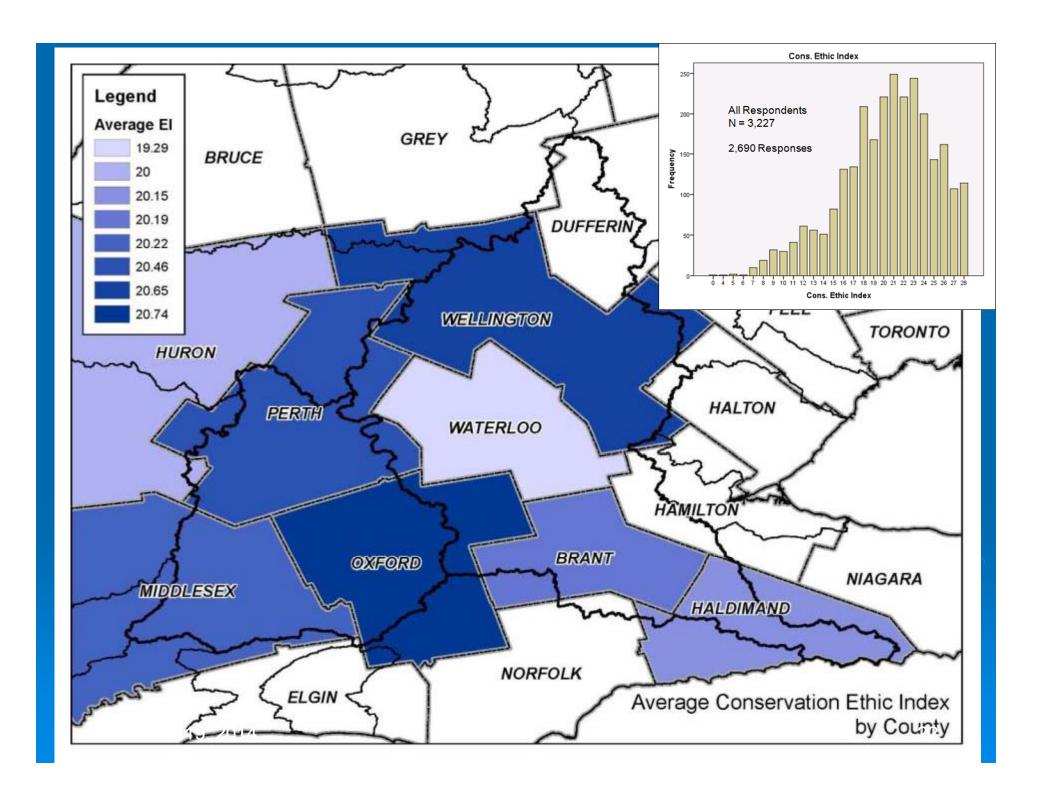
# Conservation Ethic Scores

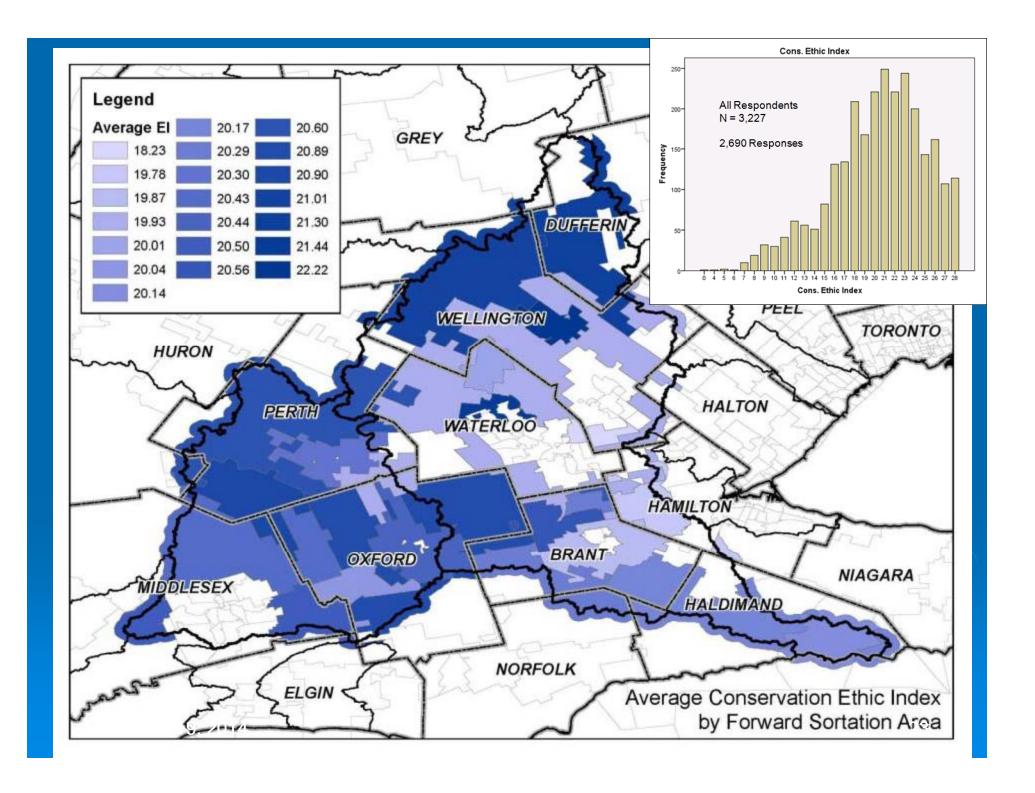
#### **Farmers**

# Cons. Ethic Index Farmers N = 626 529 Responses Cons. Ethic Index

#### **Non-Farmers**







# Findings for Farmers (Statistical)

- Farmers with larger properties tend to exhibit more conservation oriented behaviour. No relationship for conservation ethic score.
- Farmers that have owned their land for a longer period of time exhibit more conservation oriented behaviour and have higher conservation ethic index scores.

# Findings for Farmers (Continued)

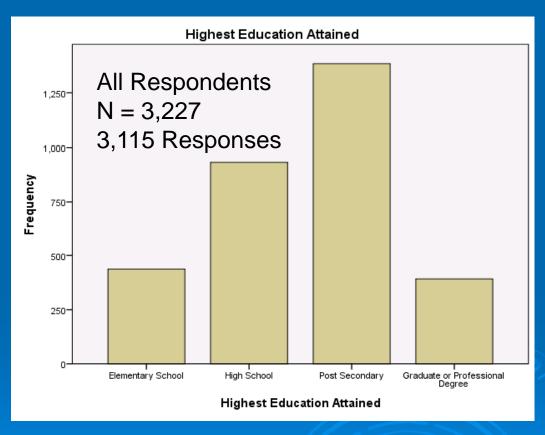
- Farmers with higher debt loads tend to have lower conservation ethic scores (slightly lower standard)
- Older farmers exhibit more conservation oriented behaviour than younger farmers (slightly lower standard)

# Findings for Farmers (Continued)

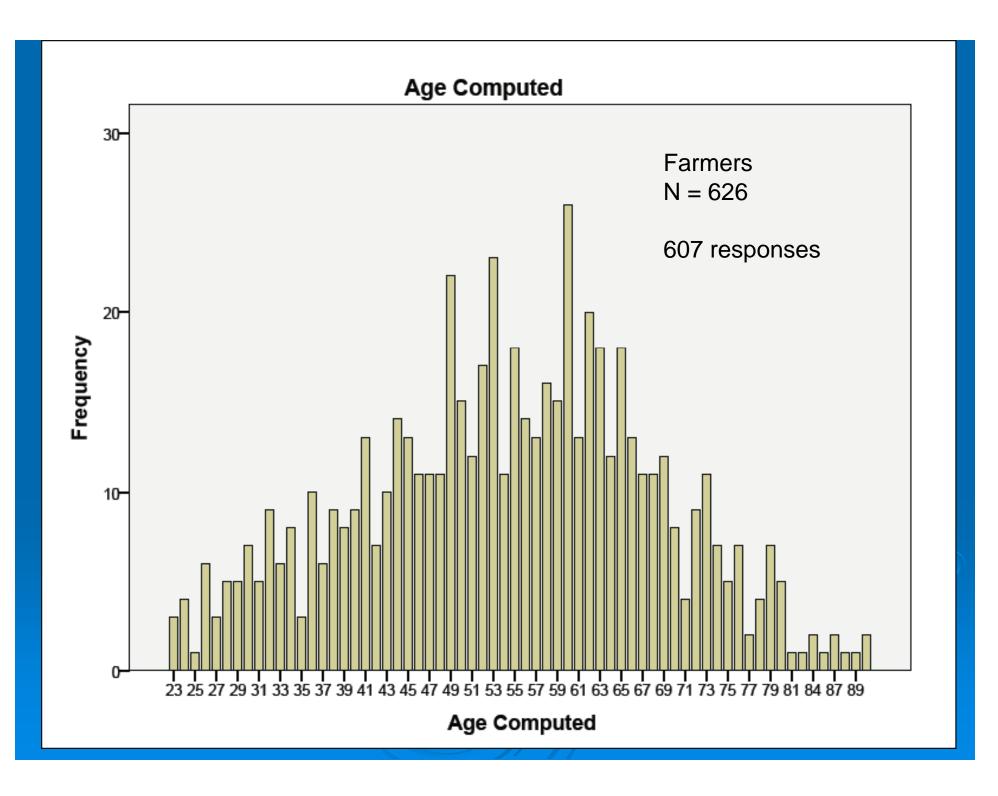
- Weak relationship (lower standard) between highest education attained and conservation attitude
- No relationship between household income and conservation behaviour or conservation attitude
- No relationship between reliance on farm income and conservation behaviour or conservation attitude

# Age and Education (Descriptive)

Farmers under 40
 years old report a
 lower level of
 education attained
 than farmers 40 –
 59 years old and
 farmers 60 years
 and older.



Education level for all respondents



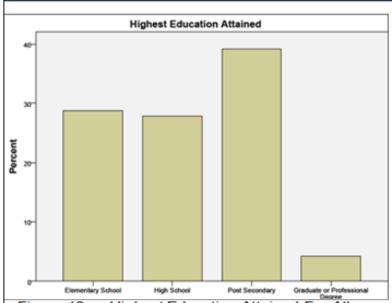


Figure 13: Highest Education Attained For All Farm Respondents

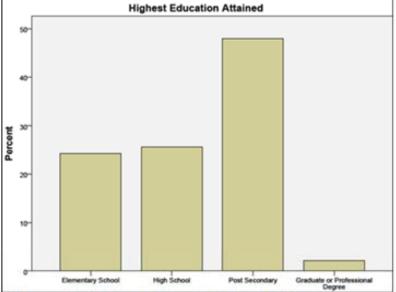


Figure 16: Highest Education Attained For Farm Respondents 40 – 59 Yrs (N= 273)

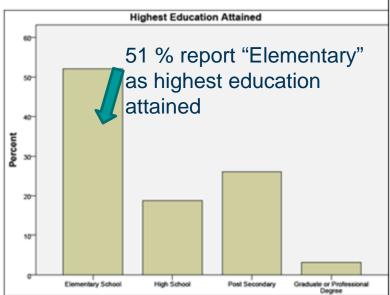


Figure 14: Highest Education Attained For Farm Respondents Less Than 40 Yrs (N = 96)

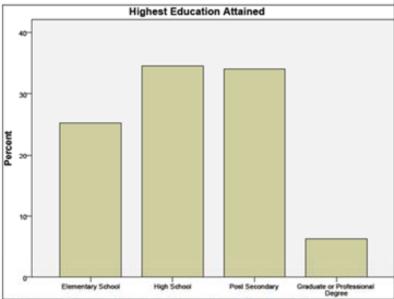
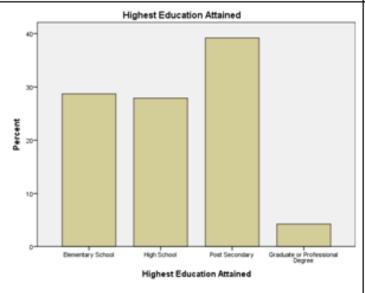


Figure 16: Highest Education Attained For Farm Respondents 60 + Yrs Old (N = 206)

#### Secondary Analysis

# (Kirsten Grant, OMAF / U of G)



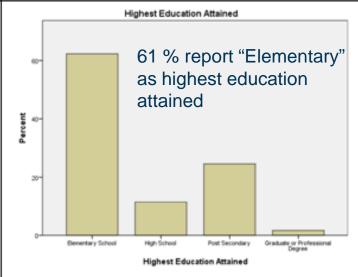
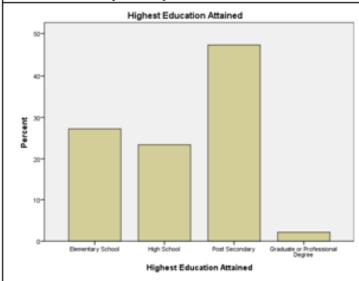


Figure 9: Highest education attained for all large scale farmers (N=620).

Figure 10: Highest education attained for large scale farmers less than 35 years of age (N=61).



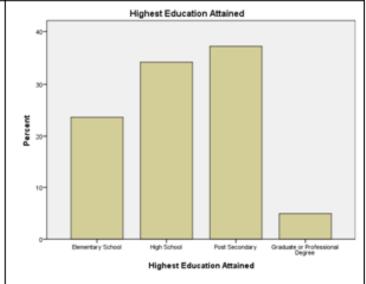


Figure 11: Highest education attained for large scale farmers between 35 and 55 years of age (N=235).

Figure 12: Highest education attained for large scale farmers over 55 years of age (N= 385).

November 19, 2014

## What does it all mean??

- Perhaps should put more effort into targeting large property owners for our conservation services.
- Modify services to appeal to younger operators
- Distribution of ethic index scores provides some indication on where we might want to focus marketing/promotion efforts

# **New Questions!**

- Why are younger farmers less conservation oriented? Concern as these younger farmers are our future
- Why are younger farmers not pursing formal education? Does it matter?
- Is the shifting economics of agriculture having a greater impact on the conservation behaviour of younger farmers?

# **Limitations and Cautions**

- Non-response bias
  - 82 % non-response rate
  - More likely to hear from "conservation oriented" people
  - Removal of conservation lands likely under reported

# **Limitations and Cautions**

- Snapshot in time
  - Commodity prices have retreated
  - Land prices remain high
- Net change in conservation lands is only one measure of conservation behaviour. For example, did not explore conservation tillage.

# What's Next?

- More in-depth consideration of what the results mean to UTRCA/GRCA services
- Clean up the final draft report publish?
- Encourage further research on the data set that has been collected and on the questions that have been raised
- Challenge to use this information about our rural community to refine existing services and guide development of new programs

# Acknowledgements

















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